

# **39 Success Tips To Make More Money**

**By Patric Chan**

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## About The Author:



Patric Chan is considered one of those ordinary 'Average Joes' who has achieved extraordinary results in making money online and offline. At the age of 25, he is already successfully taking home a 5-figure `salary' a month from his multiple offline and online income streams.

He's an author, speaker and infopreneur who has worked with many other successful individuals around the world.

His [eSuccessMastery Newsletter](#) is subscribed by thousands of people around the world, and it is where Patric shares valuable self-improvement tips and information that will take the subscriber to the next level of personal improvement.

When not at work, Patric spends time with his girlfriend, Emily, and he plays basketball each Sunday evening.

['How To Make More Money Easily'](#) was authored by Patric Chan in year 2004 to teach ordinary people with normal income to make more money in life.

## Visit Patric Chan's websites:

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## **1. Getting Past Fear of Failure**

Being afraid of failure is a normal emotion for every person on the planet. How you get past that fear is the determining factor between failing and succeeding. You can do that by setting realistic goals and then examining those goals on occasion to do any necessary realignment. Above all, believe in yourself and the desire burning within that you can achieve it.

## **2. Make Opportunities**

Rather than wait for money opportunity to find you, you need to find money opportunities. This might be watching for business opportunities in the paper regarding small businesses being sold, great real estate opportunities, and investments with stocks, bonds, or mutual funds, taking a talent and turning it into an entrepreneurial adventure. People that have reached financial status will tell you that they look for ways to seize opportunities, not wait for opportunities to come knocking on their door because it will not happen that way.

## **3. Make the Best of Each Day**

Try to live every day as though it were your last. Make the most of every day and accomplish something. Even if it is something small, every baby step adds up to a huge success in the end.

## **4. Have a Plan**

Even if it is flimsy to begin with, you should construct a plan to include goal, milestones, deliverables such as contracts, business plans, etc., and accomplishments. This will provide you with a visual as to what you are working for, what

milestones you have successfully met, and where you need to do better.

## 5. **Seek Input**

Whatever your idea of to make money, conduct a “sanity check” throughout the process of reaching your goal. This should be done with someone you trust and who is themselves successful. Ask them to provide honest feedback about your success and as you move through different milestones, bounce concerns or new ideas off them to help keep you on the right track.

## 6. **Stay Motivated**

When striving for the big goal of success to make more money in life, it is critical to stay motivated. Find inspiring and motivational tapes, seminars, books, movies; whatever you are able to get your hands on. When you start to feel a little down and out and doubt starts to creep in, turn to these motivational tools to help you keep on track. A few excellent motivators include Tony Robbins, Norman Vincent Peale, Jim Rohn, Zig Ziglar, and Les Brown.

## 7. **Don't Settle**

If you have a goal of making one million dollar and you know you have both desire and skill, do not just settle to make one hundred thousand only. While that may be good training ground, do not allow yourself to lose sight of your ultimate goal.

## 8. **No Excuses**

Many famous actors, music artists, inventors, etc., had special challenges ranging from learning disabilities to

physical disabilities. Take Beethoven for example. He was born deaf yet he went on to be one of the world's greatest composers or Joni Erickson who was paralyzed from the neck down yet she learned to paint with her mouth. Today, her paintings are famous around the world and worth millions. If you are faced with a special challenge of your own when you are trying to make more money, while you may have to adjust things from time to time, do not use excuses. If you want something bad enough, there is a way!

## **9. Patience and Dues**

Succeeding to make more money takes time. A goal worth setting will take time to achieve. Be patient with yourself, the people around you, and the process it takes to become successful, also referred to as "paying your dues." Pay your dues by learning and working your way up the ladder to success.

## **10. Be Thankful**

You need to be thankful for not only your accomplishments but also your failures. Having a grateful attitude is important. It will help you stay humble, which in turn, will help you continue striving for the ultimate in success.

## **11. Focus on Something you Like**

To increase your chance of succeeding to make money, you should concentrate your efforts on something you enjoy. When you start out, make a list of everything you find interesting. Then in a second column, write down the skills you have in relation to each of those items. This will help you narrow choices down based on interest and skill, which gets you started in the right direction for success in making money.

## **12. Keep a Journal**

As you work hard to become financially rich, you need to be able to see your accomplishments. Start a journal and track every thing you have conquered. When you feel discouraged or frustrated, reflect on what you have achieved, and rejuvenate yourself.

## **13. Rewards**

When children do something great, parents will reward them with something nice, whether a kind word of encouragement or a new toy. When people do well in their job, they get raises. As you surpass your milestones, reward yourself. Treat yourself to something nice – a new dress, a new fishing pole, whatever you like, be sure to award yourself for a job well done.

## **14. Watch for Scams**

Whether you are just starting out or expanding an existing business, unfortunately, there are thousands of people waiting to defraud you out of money. If something appears too good to be true – IT IS! Always conduct thorough research and never jump into opportunities that look perfect. If someone becomes pushy, wanting you to make a quick decision on any type of investment, do not walk away – RUN away!

## **15. Don't Neglect Things**

Especially when things are small and do not appear to have a major impact on the big picture, you need to ensure you follow through and complete your tasks. Those little things can quickly add up to a big mess if not taken care of in a timely and efficient manner.

## **16. Associate And Collaborate with Others**

More than likely, you will reach various times when you do not have the appropriate expertise to make more money. This is the time collaboration and/or networking is valuable. These relationships can help you answer questions, provide guidance, and provide the ongoing support and encouragement you will need.

## **17. Repositioning and Reflection**

On occasion, reflect on what you have accomplished as well as your open milestones and ensure you are still heading in the right direction. Repositioning along the way to success is perfectly normal and to be expected. You may have been struggling with something specific. Rather than continue battling this issue, reflect on what has not been working, and reposition yourself so you do not have to keep battling the same things repeatedly.

## **18. Get out of Debt**

Take time to get any debts paid off, especially credit card debts that will cost you a fortune in interest. This is especially important if you will be seeking funding to make more money. You want to ensure that your records and credit are clean if you need to make a presentation before an investor, asking for money.

## **19. Continue To Read**

Stay current on the industry news that your goal falls in. Learn about current trends, company failures or successes, new ideas; whatever information you can find. For example, if you have decided to open a retail store and have a great idea and a real passion for your goal, read about that specific

type of store, location, potential revenue, downfalls, everything. This information will be a part of your business plan and is crucial.

## **20. Take Notes**

How many times have you had an idea on how to make more money either through a dream, while doing the dishes, or sitting at your desk, and have thought that as soon as you have time, you will make a note of it. When that free time rolls around, you have forgotten some or all of that great money-making idea. Keep a journal or notepad handy at all times. When you have an idea, write it down immediately.

## **21. Take care of Yourself**

Being financially rich means taking care of you, both physically and emotionally. You will need to have energy, focus, and rest. In turn, this will help you concentrate and put in the hours required to be successful. Without taking proper care of yourself, you will end up struggling and your business could feel the effects.

## **22. Be Serious**

Take your efforts to make more money seriously. Making money is a serious thing and it takes serious dedication. You have to have the mindset that this is not going to be all play, at least not in the beginning.

## **23. Apply What You Learn**

Since you will be setting milestones as you reach for your success to make more money, apply what you have learned through each phase of the process. Doing is a much more powerful tool than simply reading or watching.

## **24. Avoid Stress**

When you strive to be financially successful, stress is a natural part of the process. Do everything you can to avoid stress. Adding in unnecessary stress into the equation will take focus away from accomplishing your goals. You can listen to relaxing tapes, get a professional massage, take a walk, or whatever helps you to relax. When you start feeling overwhelmed, stop, change direction, and avoid stress. The only thing stress accomplishes is draining your think power and creativity.

## **25. Learn How to Delegate**

As you start getting closer to your goal of making more money, you will find that there are many more things to do than hours in the day. If going into business, consider hiring someone; even part-time or on a freelance basis to help take some of your load. You will be amazed at how much this will help ease the situation and allow you the proper amount of time to focus on the things that need your full attention.

## **26. Be a Problem Solver**

Rather than stew over things or let stress overtake you, find ways to become a problem solver. Look at ways that you might find new customers, increase productivity, or resolve issues.

## **27. Conduct Research**

It is important to know what you are getting into. First, you will want to conduct research as far as the business, industry, or interest associated with your particular success of making more money. Second, the research will help you stay up to date on trends, which may or may not require you to make adjustments in your own goal. For example, if you

were interested in opening a particular business focusing on a specific technology and that technology took a turn to another direction, new advancements, you may need to change the direction you were going for your own business. Unless you kept up on research, you would not know when a change was needed and therefore, would end up building a business already headed for failure.

## **28. Be a Strong Leader**

Learn to be a good leader and a good mentor. Enjoy making a difference and in guiding others to achieve their potential as well. Help people reach to new horizons.

## **29. Be Logical**

Okay, you may be thinking that logic itself is logical. However, being logic in many cases means having some level of analytical ability. Regardless of the way you think, find the logic in it. This will help you think and plan clearly and honestly.

## **30. Raise your Standards**

You may think you are working your tail off and you probably are. Try raising the bar just a little bit. Always expect the best from yourself. Do not beat yourself up if you do not always hit 100% but increase your standards and strive for more. Learn to 'Step Up'!

## **31. Unconscious Power**

The unconscious mind is a very powerful tool. Take advantage of this and each night before heading off to bed, take some time to pose questions to yourself and then allow your mind to hash them out while you sleep. In addition,

mediate in whatever way you find relaxing before going to bed to clear your mind from clutter and allow the subconscious mind to go to work.

### **32. Identify Procrastinations**

If you have a problem with procrastination, make a list of the things you constantly put on hold. This will help you identify your poor patterns and make the appropriate adjustments. Local colleges often have improvement courses regarding making better decisions and procrastination. Locate a class that would help you with this kind of challenge.

### **33. Want Versus Need**

When you strive for success, do it because you *want* it, not because you *need* it. When you want something, it brings about intention, desire, and action. However, when you need something, it will lead to pain, stress, and frustration.

### **34. Appreciate Life**

Appreciate life, people, everything around you. Learn as much as you can from every person you meet. Do not turn people away just because you do not agree with them. You never know, the very people you turn away may be the very people that come to your life to bring more money to you.

### **35. The Right Marketing**

When you get ready to start marketing your business or idea, never rely on one method of marketing. It is important to look at several options since nothing will last forever.

### **36. Believe**

Not only do you need to believe in the product or service you are building that will help you to attract more money, you also need to believe in you. Your confidence is what will get you through the difficult challenges and build credibility with your customers.

### **37. Guard your Emotions**

Keeping emotions in check is not always an easy task. You will have times of disappointment that will require you to react with integrity. You may feel like crying and feel as though your world has just ended. Keep telling yourself that it has not ended and you will just have to make some adjustments in your plan. Never allow anger to be a response. You never know the trickle down effect of that anger and how it could permanently damage your reputation.

### **38. Break Bad Habits**

Habits, regardless of size or nature, can be exceptionally difficult to break. This will take a lot of effort but you can do it. Unfortunately, poor habits can be the one aspect of your behavior that could be the obstacle to making money. If you have a habit of sniffing or chewing your nails when you get nervous or saying demeaning or offensive things as a way of trying to control, to be successful, whether on a personal or business level, you have to stop.

### **39. Have Balance in your Life**

You have to find balance not only for yourself but also for others around you. Balance means providing time away from work for pleasure, working extra hours when required, knowing when a new direction is required, etc when you are striving to make more money.

## ***Conclusion ...***

You don't need to master all the 39 tips you read to see your income increases.

All you need to do is to pick a few of the tips above and apply them. Practice them in your daily life.

If you are going to say...

*"I knew or read about these tips before. It's nothing new to me".*

If you already knew about them, GREAT! Then this eBook has served its purpose of reminding you ...

**"Are you practicing them?"**

It's not what you know that will earn you more money, but doing what you know.

I wish you all the best.

PATRIC CHAN

*Attention for ORDINARY PEOPLE who are making NORMAL income:*

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